



2007 Variety National Conference: September 26-28, Pittsburgh Registration Form

U.S. Variety's National Conference is a fabulous learning and sharing opportunity. Since so much of Variety's work is done on the local level in a grassroots way, it is important that we gather together once a year to share ideas and learn what is happening in the marketplace.

Many ideas for fundraising and programs have come out of these meetings, as well as lifelong friendships and partnerships. The National Conference is the perfect place to share the "Variety Spirit" with a newly hired Executive Director or a newly elected President or other board members.

The conference takes place in Pittsburgh this year and we will begin with our first ever strategic planning session at 1 p.m. on Wednesday. Please plan on arriving in time to participate in this very important component. Mark the dates on your calendars (September 26-28) and look for updates from the US office!

1. Conference Registration:

Title: President Executive Director Other

Name: _____ Variety Chapter _____

Spouse/Companion Name (if attending) _____

Address: _____

City: _____ State _____ Zip: _____

Email: _____ Phone: _____ Fax: _____

The cost to attend the conference is \$250.00 per person. We will send you an invoice upon receipt of this form.

2. Hotel Reservations:

This year, Variety of Pittsburgh has arranged a special rate of \$129 per night at the elegant Omni William Penn Hotel. Please contact the hotel directly (not the chapter) to book your rooms. Our special rate deadline date is August 29, 2007:

Omni William Penn Hotel
530 William Penn Place
Pittsburgh, Pennsylvania 15219
Phone: 412-281-7100, Fax: 412-553-5252
www.omniwilliampenn.com



Please **FAX** completed form to U.S. Variety at 323-954-8630
U.S. Variety, 5757 Wilshire Blvd, Suite 445, Los Angeles CA 90036
323-954-0820 info@usvariety.org www.usvariety.org



2007 Variety National Conference Agenda: Pittsburgh

Tuesday, September 25 (for early arrivals)

- 5:30 pm Meet in hotel lobby to board trolley
 6:00 Cocktails/Dinner
 Home of Patrick and Michele Atkins (Vice President of Development)
 325 South Dallas Avenue
 8:30 Depart for hotel

Wednesday, September 26

- Breakfast (on your own)
 10:00 - 4:00 pm Registration
 11:00 - 12:00 pm AGM/USV Board Meeting
 12:00 - 12:15 pm Introduction – Strategic Planning
 12:15 - 1:00 Buffet Lunch
 1:00 - 3:00 Strategic Planning Session
 3:30 - 4:15 Welcome
 Chris Kobus, President
 Celia Hindes, Executive Director
 4:15 - 4:30 State of the Union
 Jack Foley, President, U.S. Variety
 4:30 - 4:45 Variety International
 Grahame Mapp, President, Variety International
 5:45 Meet in hotel lobby to board busses for the CLO Cabaret Theatre
 6:00 - 6:30 Cocktails - CLO Cabaret Theatre
 6:30 - 6:45 Seat for dinner, Special entertainment
 7:30 - 9:30 *Always Patsy Cline Show* - CLO Cabaret Theatre
 Meet the Cast
 10:00 Depart for night tour of Mt. Washington and return to hotel

Thursday, September 27

- 7:30 - 8:00 am Registration
 8:00 - 9:00 Continental Breakfast
 Special Guest: Chuck Herring
 9:00 - 10:30 Leadership Makes the Mission-Critical Difference
 Dr. John Stahl-Wert, President and CEO, Pittsburgh Leadership Foundation
 10:30 - 10:45 Break and book signing with Dr. John Stahl-Wert
 10:45 - 11:30 Creating Diverse and Successful Boards (tentative)
 Michele Atkins, CFRE
 11:30 - 12:15 pm Planned Giving 101
 Karen Petrucelli, CFRE, President, KP Consulting LLC
 12:15 - 1:30 Buffet Lunch
 Luke Ravenstahl, Mayor, City of Pittsburgh
 1:30 - 2:30 Changing Board Expectations About Their Fundraising Role
 Dee Jay Oshry, CFRE, Consultant in Fundraising
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2:30 - 3:30

7 Spheres of Influence of a Nonprofit Manager

Jon Stettner, CFRE, President & CEO, Make-A-Wish International

3:30 - 3:45

Break

3:45 - 4:45

Social Capital: Blest Be the Ties That Bind

Peggy Morrison Outon, Executive Director, Bayer Center for Nonprofit Management, Robert Morris University

5:20

Meet in Hotel Lobby for two minute walk to Duquesne Club

5:30 - 9:30

Cocktails (cash bar) and Dinner (plated) - Duquesne Club

Program:

Presentation of U.S. Awards

Entertainment: CLO New Horizons and CLO Mini-Stars

9:30

Walk back to Omni William Penn Hotel

Friday, September 28

8:00 - 9:00 am

Continental Breakfast

9:00 - 10:00

Trends in Global Philanthropy

Robert Carter, CFRE, Vice Chairman, Archimede Philanthropy Partners and President Emeritus, Ketchum

10:00 - 11:30

New Trends in Nonprofit Governance

Michael Kumer, Executive Director, Nonprofit Leadership Institute and Associate Dean, School of Leadership & Professional Advancement, Duquesne University

11:30 - 12:15

Making the Database Work For You

Frank Amoruso, President, TowerCare Technologies

12:15

Closing Remarks

Ana LaDou, CEO/President, U.S. Variety